

BOARD OF DIRECTORS CANDIDATES

2021 REALTOR® DIRECTOR / 2022 VICE PRESIDENT

THOMAS BYRD, JR. *Byrd Realty Services*

Thomas is a native Memphian and an alumni of Whitehaven High School and the University of Memphis, where he earned a BS in Human Resources. He also has an MBA from Dowling College in Oakdale, NY with a concentration in Management. Thomas served 14 years in the United State Navy Reserves with as a Petty Officer.

His full-time real estate career began after grad school and a buyout program from FedEx in 2003. Since then, Thomas has worked in the residential market. He is licensed in Tennessee & Mississippi.

Thomas is an MMDC Life Member. He served on the MAAR Board of Directors from 2014-2015 and served as NAREB Memphis Chapter President and Regional Vice President. Thomas is the current Broker/Owner of Byrd Realty Services, established in 2018.



DESIGNATIONS:

- GRI
- SFR
- MRP

MAAR AWARDS:

- 2016 Community Service Award

NANCY CUNNINGHAM *Coldwell Banker Collins-Maury*

Nancy is the Principal Broker at Coldwell Banker Collins-Maury. She began her real estate career in 2007 and quickly became the company's Rookie of the Year, a Top Producer and MMDC Life Member. She received the company's Presidential Award in 2010 & 2018, and Outstanding Service Award in 2013. She is a Certified Residential Specialist (CRS) and a Global Luxury Specialist.

An active member of MAAR, she has served as Chair of the MLS Committee and the Grievance Committee, a member of the Board of Directors (as a REALTOR-ASSOCIATE®), a member of the MLS Policy Forum Task Force, the Logo Redesign Task Force and the SentiLock Task Force.

She received MAAR's Presidential Award in 2015 and was named REALTOR-ASSOCIATE® of the Year in 2018.



DESIGNATIONS:

- CRS
- SRS

MAAR AWARDS:

- 2015 Presidential Award
- 2018 REALTOR-ASSOCIATE® of the Year



BOARD OF DIRECTORS CANDIDATES

2021–2022 REALTOR® DIRECTOR

SCOTT BETTIS *Crye-Leike, Inc., REALTORS®*

Scott Bettis, Vice President & Broker at Crye-Leike, REALTORS®, specializes in residential and REO properties. Scott has been a full-time REALTOR® since 2005. He currently serves as Chair of the Diversity & Inclusion Committee and on the Budget and Finance and Professional Standards Committees. Past involvement includes Co-Chairing the Leadership MAAR Committee and serving on the Benevolent Fund Board of Trustees and Fundraising Committee.

A believer in continuing education, Scott served as both Treasurer and President of the MAAR Education Foundation and is a graduate of Leadership MAAR. A Life Member of MMDC, Scott served on the MMDC Board of Governors as a 4th Year Governor.

Scott is an empty-nester with a grown daughter, Grace, whom he doesn't get to see nearly enough!

TIA JENNINGS *Keller Williams*

After purchasing her first home, Tia Jennings became inspired by all the possibilities in real estate and wanted to help others around her. She worked diligently with buyers and sellers part-time while working in her salon.

Tia left the beauty industry for the beauty in real estate and became a licensed REALTOR® in 2013. She has since served on the Leadership MAAR and Fair & Affordable Housing Committees. She has obtained her ABR® and GRI, as well as the e-PRO® Certification. Tia is also a licensed Broker and Leadership MAAR alum.

Tia's strong sense of community has inspired her to serve in many capacities, including the National Association of Real Estate Brokers (NAREB) 2018 Assistant Treasurer and the founding Board of Directors of G.R.O.W.



DESIGNATIONS:

- CRS
- SFR
- C2EX



DESIGNATIONS:

- ABR®
- GRI
- e-PRO®



BOARD OF DIRECTORS CANDIDATES

2021–2022 REALTOR® DIRECTOR

LUDORA COOPER *Prime Realty & Investments*

Ludora Cooper is the Managing Broker at Prime Realty & Investments, specializing in residential real estate. She joined MAAR in 2000 and has served on the Professional Development and Fair & Affordable Housing Committees, and currently Co-Chairs the Community Development Committee.

She completed Tennessee REALTORS Leadership program in 2012, Leadership Memphis in 2013 & Leadership MAAR in 2015. She received MMDC Awards in 2016 and 2017. She is the Immediate Past President of the Women's Council of NAREB, where she also served as Vice President in 2018.

A native Memphian and mother of two, Ludora studied Business Administration at Southwest TN Community College with a concentration in Marketing. She has volunteered with St. Jude, Big Brothers Big Sisters and Habitat for Humanity.

PABLO PEREYRA *901, REALTORS®*

Pablo Pereyra has been happily married for 17 years and is a proud father of five. An agent since 2002, he took a detour during the Great Recession to work in banking and education. Since returning to real estate in 2014, he is now one of the area's few Spanish-speaking Brokers, and the Principal Broker of 901, REALTORS®.

Pablo is a member of MMDC and currently serves on MAAR's Governmental Affairs and Grievance Committees. He has obtained the NAHB's CSP designation and maintains an NMLS lending/mortgage license. He is a board member and frequent speaker for the Memphis' Chapter of the National Real Estate Investors Association.

He also co-hosts a weekly radio talk show focusing on real estate and finance called "Abriendo Puertas" (Opening Doors).



DESIGNATIONS:

- ABR®
- CDPE
- GRI
- SFR
- AWHHD
- e-PRO®



DESIGNATIONS:

- ABR
- GRI
- SRS
- AHWD
- PSA
- RENE



BOARD OF DIRECTORS CANDIDATES

2021 REALTOR-ASSOCIATE® DIRECTOR

SHARON BROWN *Crye-Leike, Inc., REALTORS®*

Sharon Brown is a REALTOR-ASSOCIATE® serving TN & MS. As a Top Producer with Crye-Leike, she prides herself on staying abreast of the latest market trends and education. Sharon has mentored and coached new agents, spearheaded events, received Agent of the month awards and the Crye-Leike Circle of Excellence Award.

She has been a member of MAAR for 11 years and has served on the RPAC and Member Services Committees, and as a MAAR Ambassador. She is an MMDC Life Member and recent graduate of Leadership MAAR. Sharon is a member of the Memphis, Bartlett, and Lakeland Chambers.

She volunteers for Red Cross and Volunteer Memphis. She is the proud wife of a retired Army veteran, with two sons and three grandsons.

AMY WOODS *Crye-Leike, Inc., REALTORS®*

Amy Woods is Vice-President with Crye-Leike, REALTORS®, and is honored to be a candidate for a REALTOR-ASSOCIATE® position on the MAAR Board of Directors.

As a MAAR member for 13 years, Amy has served on the Member Services and Education Course Monitor Committees. Over the past four years, Amy has served on the RPAC Committee, and is currently Co-Chair. She is a Lifetime Member of Crye-Leike's Multi-Million Dollar Club and received the Circle of Excellence Award in 2019.

Born and raised in Memphis, Amy proudly supports and volunteers at St. Jude Children's Research Hospital and local animal shelters. She thinks it would be a great pleasure to serve on the Board of Directors and thanks you for your support!



DESIGNATIONS:

- ABR®
- BPOR
- CRS
- SRS
- MRP
- RENE



DESIGNATIONS:

- CRS
- SRS
- AHWD
- PSA
- RENE



BOARD OF DIRECTORS CANDIDATES

2021–2022 REALTOR-ASSOCIATE® DIRECTOR

LEAH MOONEY *Keller Williams*

Leah Mooney is an Affiliate Broker with Keller Williams. She attended the University of Memphis, majoring in Business and Paralegal Studies, which prepared her for real estate.

A MAAR member since December 2015, Leah has served on the RPAC Committee, MMDC Board of Governors, and KW's ALC (Associate Leadership Council). ALC gave her the opportunity to collaborate with other REALTORS® at the local and regional level. She has been recognized with individual Top Producer awards from KW International in the last three years.

In addition to residential, Leah specializes in commercial real estate, most recently the sale of the KW building in East Memphis and the construction and design of the new location. She is thankful for the nomination and is ready to serve her fellow REALTORS® well.



DESIGNATIONS:

- AHWD

RODNEY TATE *Assured Real Estate Services*

Rodney Tate, Jr. is an Affiliate Broker with Assured Real Estate Services and has been an active MAAR member since August 2016. Equipped with a service first mentality, he has served on five committees at MAAR and is currently the Chair of the Fair & Affordable Housing Committee and Secretary/Treasurer of the MAAR Education Foundation.

He serves as a Tennessee REALTORS® Political Coordinator for District 91. He has also served as a board member for WCR Memphis for two years and a board member of NAREB Memphis for three years.

He is a mentor with the Grizzlies Foundation and Memphis Athletic Ministries. As a board member of Operation Taking Back 901, he has served families in the Hollywood community.



DESIGNATIONS:

- ABR®
- AHWD
- e-PRO®
- PSA
- RENE
- C2EX



BOARD OF DIRECTORS CANDIDATES

2021–2022 COMMERCIAL DIRECTOR

BILL CALLER *Crye-Leike Commercial*

Bill Caller, Vice President/Broker/Auctioneer with Crye-Leike Commercial. A MAAR member since 2007, Bill has served on various committees including the Grievance and Governmental Affairs Committees and as a board member on the MAAR Commercial Council.

Bill has been with Crye-Leike Commercial since 2010 as a Broker and Principal Auctioneer with Crye-Leike Auction Services. He served as President of the Memphis Metro CCIM Chapter in 2019. He is a Pinnacle Producers Club Life Member and was added as a member of the prestigious Crye-Leike Circle of Excellence in 2015.

Bill's real estate expertise includes Industrial/Flex, Landlord/Tenant Representation, Retail, Office, Land and Investment Sales. As a Principal Auctioneer, he focuses on real estate liquidation. Bill is licensed in TN, MS and AR.

** Bill has been appointed as a Commercial Director by the MAAR Commercial Council.*



DESIGNATIONS:

- CCIM





2020 ANNUAL MEETING & ELECTION

ANNUAL MEETING WEEK

We're excited to announce that this year's Annual Meeting has been extended to an entire week of celebration! We will host virtual events throughout the week, culminating at the Annual Meeting: Live at the Drive-In on September 10 at 10 a.m. at Shelby Farms.

The Annual Meeting: Live at the Drive-In will be an in-person event; however, we will all remain in our cars and socially distanced as the Annual Meeting Election Results are broadcast on stage. Those who are unable to attend will be able to follow along at home via livestream.

For the full schedule of events during Annual Meeting Week, see below:

- Sept. 2 - RPAC-A-THON
- Sept. 5-12 - Youth Villages 5K & 10-Miler Virtual Race
- Sept. 8 - Positioning Memphis to Win in the New Normal, A Webinar with Apryl Childs-Potter
- Sept. 9 - Market Update Webinar with NAR, Tennessee REALTORS®, and Waddell & Associates
- Sept. 10 - Annual Meeting: Live at the Drive-In

ELECTRONIC VOTING FOR CANDIDATES

As in years past, voting for the Annual Meeting will be electronic. Online voting for the 2021-2022 Board of Directors will open on August 17 remain open until September 9 at 11:59 p.m.

In light of the coronavirus pandemic and in effort to keep everyone safe, no computers will be available for use at MAAR or on site during the Annual Meeting & Election Results Drive-In. All members must cast their votes prior to the deadline in order for their vote to be counted.

After voting ends, the Election Inspector will verify the results in writing. Your new Board of Directors will be announced by Kathryn Garland, MAAR 2020 President, on September 10 at the Annual Meeting & Election Results Drive-In.

