

BOARD OF DIRECTORS CANDIDATES

2022 REALTOR® DIRECTOR / 2023 VICE PRESIDENT

TIFFANY MCLEMORE *Real Living McLemore & Co., REALTORS®*

Tiffany is a graduate of the University of South Alabama. Since becoming licensed in 2000, she has had experience in many parts of the real estate industry, from being a Relocation Director, new homes agent, and Managing Broker.

Tiffany's introduction to MAAR was as a young, shy REALTOR® 21 years ago when she found her way into a MAAR Toastmasters group. She has served on the MLS, Professional Development, Grievance, and Professional Standards Committees. She's an MMDC Life Member and RPAC Major Investor.

Other organizations include West Tennessee Home Builders Association, Co-Chair of WTHBA Chapter of Professional Women in Building, Collierville Education Foundation and Hope Presbyterian Church. She has been married to David McLemore for 17 years and is the proud mom to Whit (13).



SAEED NIA *Coldwell Banker Collins-Maury*

Saeed Nia has been a REALTOR® in the Memphis Area since 1997, when he joined Crye-Leike REALTOR®. He obtained his Broker license in 2003 and was a Vice President there from 2005 until 2020 when he moved to Coldwell Banker Collins-Maury REALTORS®.

Saeed served on MAAR's Board of Directors in 2005 and 2006. He has also served on several committees, including Grievance, Cultural Diversity, MAAR 2.0: Next Gen, MMDC, Governmental Affairs, RPAC, MLS Information Network, and as a Tennessee REALTORS® Director.

Saeed is a Multi-Million Dollar Club Life member and has earned the designations of ABR®, CRS, GRI, SRES and e-PRO®. In his spare time, he plays and listens to music and plays racquetball.



DESIGNATIONS:

- ABR®
- GRI
- SRES
- AHWD
- e-PRO®
- CRS



BOARD OF DIRECTORS CANDIDATES

2022–2023 REALTOR® DIRECTOR

TIA JENNINGS *Keller Williams*

Tia Jennings, a life-long Memphian, became a licensed REALTOR® in 2013. After purchasing her first home, she became inspired by the possibilities in real estate and wanted to help others around her. She worked diligently with buyers and sellers part-time while working in her salon.

Tia left the beauty industry for the beauty in real estate. She has served on the Leadership MAAR and Course Monitor Committees and Chairs the Fair and Affordable Housing Committee. Tia has her ABR®, GRI, SRS, C2EX, RENE, AWHD, and e-PRO®. She is a Broker and Leadership MAAR alum.

Tia's strong sense of community has allowed her to serve in many capacities, such as the National Association of Real Estate Brokers 2018 Asst. Treasurer and the founding board G.R.O.W.



DESIGNATIONS:

- ABR®
- GRI
- SRS
- e-PRO®
- C2EX

MONICA MAURICIO *RE/MAX Experts*

Monica Mauricio, an active MAAR member since 1999, is an award-winning agent at RE/MAX Experts and generously gives back to the industry and community that supports her in many ways.

She has served on numerous MAAR committees, is a Multi-Million Dollar Club Life Member and currently serves in multiple leadership roles, including MAAR Education Foundation Trustee, Education Course Monitors Chair and Women's Council of REALTORS® Memphis Network Membership Director. Additionally, Monica serves on the Tennessee REALTORS® Global Business Forum Committee and is a member of FIABCI Atlanta/Southeast Council. Locally, she volunteers with the Shelby County Schools Arise Literacy Program.

Monica enjoys traveling, loves to connect globally to learn about other cultures, and enjoys spending time with her daughter, Regala.



DESIGNATIONS:

- ABR®
- CIPS
- SRES
- AHWD
- SFR®



BOARD OF DIRECTORS CANDIDATES

2022–2023 REALTOR® DIRECTOR

BRIAN MALLORY *The Mallory Firm*

Brian is the Principal Broker/Owner at The Mallory Firm, Mallory Appraisals, and Mallory Property Tax Advisors. A native Memphian, he is a graduate of Memphis University School and The University of Montana.

His real estate career began almost two decades ago, venturing into appraising a few years later. In 2009, he was appointed by the Memphis City Council to the Shelby County Board of Equalization. After serving on that Board for a few years, he started a property tax appeal company.

Active at MAAR, Brian served on a MAAR Appraiser Advisory panel, MAAR Next Generation of Leaders, Grievance Committee for 3 years, and is currently serving his seventh year on the Professional Standards Committee. Most recently, he was a 2020 Leadership MAAR Graduate.

JILL WHITE *Fast Track Realty*

Jill White is actively engaged in residential real estate sales at Fast Track Realty. She earned a B.S. in elementary education and an M.S. in curriculum and instruction. Jill taught for 17 years in public schools before making the decision to share her love for helping people own a home.

She is an active member of MAAR and has served willingly on committees since becoming a REALTOR®. Jill graduated from Leadership MAAR in 2020 and has earned several professional designations/ certifications. She is a member of the Multi-Million Dollar Club, National Association of Real Estate Brokers and the Women's Council of REALTORS®.

Jill is very active in her church and is a sorority advisor at CBU. She is happily married with two wonderful children.



DESIGNATIONS:

- e-PRO®
- AHWD
- MRP
- PSA
- RENE
- C2EX



BOARD OF DIRECTORS CANDIDATES

2022–2023 REALTOR-ASSOCIATE® DIRECTOR

PAIGE HOLMES *Coldwell Banker Collins-Maury*

Paige Holmes is a REALTOR-ASSOCIATE® with Coldwell Banker Collins-Maury. She graduated from the University of Memphis with a degree in business.

She is currently in her fourth year as a MAAR member and has served for two years on both the MLS & RPAC Committees. She is a 2019 Leadership MAAR graduate. Paige became a Multi-Million Dollar Club member her first calendar year and has continued to be a Multi-Million Dollar Producer each year.

She was honored with the Coldwell Banker Collins-Maury 2019 Rookie of the Year award. Paige was named Memphis Most 2020 Best Real Estate Agent. She was among the top 15% of Coldwell Banker agents nationwide in 2019 & 2020. And most recently, she became an RPAC Major Investor in 2021.

SARAH LAYSON *Keller Williams*

Sarah Layson is the General Manager for Keller Williams Memphis, mentoring more than 350 agents. Originally from Memphis, TN, she graduated from the University of Memphis with a Bachelor's degree. She was President of her sorority and a member of the Memphis Dance Team.

Sarah has been a member of MAAR since 2016 and currently serves on the Leadership MAAR Committee. She is also Co-Owner of the Layson Group, which is ranked in the top 1% of real estate teams nationwide and includes expansion locations in Nashville, Memphis, and Southaven.

Sarah has been a member of the Junior League in Nashville and stays active in the community by volunteering her time for charitable organizations such as St. Jude Children's Research Hospital and Children's Miracle Network.



DESIGNATIONS:

- PSA



BOARD OF DIRECTORS CANDIDATES

2022–2023 COMMERCIAL DIRECTOR

LUKE JENSEN

Cushman & Wakefield Commercial Advisors

Luke Jensen is an Associate Vice President at Cushman & Wakefield | Commercial Advisors. Luke joined CW|CA in 2013 and represents both local and multi-market corporations, institutions, and individuals in planning and executing commercial real estate strategies.

He is licensed in both Tennessee and Mississippi, and he has an SIOR Designation. Luke has been a member of MAAR since 2013 and has served on the MAAR Commercial Council since 2015 and was the Commercial Council President in 2020.

Luke is a member of the Cushman & Wakefield Future Leaders and is the license holder for TEDxMemphis. Luke holds a B.A. in Finance from Auburn University.

** Luke has been appointed as a Commercial Director by the MAAR Commercial Council.*



DESIGNATIONS:

- SIOR





2022 ANNUAL MEETING & ELECTION

ANNUAL MEETING

We're excited to announce that this year's Annual Meeting will be held in person at the FedEx Event Center at Shelby Farms on September 9 at 10 a.m.

The Association's Governing Documents Committee has come up with a number of proposed amendments to the Bylaws, which will be presented to the membership for a vote. Members will be made aware of the proposed amendments in advance of the Annual Meeting.

If you have gotten your broker license and would like to upgrade your status from REALTOR-ASSOCIATE® to REALTOR®, you will need to contact Phyllis McKee, 901.818.2418, by Friday, Aug. 13 at 5 p.m.

For the full schedule of events relating to the Annual Meeting, see below:

- August 12 – Meet the Candidates Town Hall
- August 16–September 8 – Election Voting
- September 9 – The Annual Meeting

BOARD OF DIRECTORS ELECTION

As in years past, voting for the Annual Meeting will be electronic. Online voting for the 2022–2023 Board of Directors will open on August 16 remain open until September 8 at 11:59 p.m.

Prior to the Annual Meeting, members will have an opportunity to get to know the Board of Directors Candidates at the Meet the Candidates Town Hall, to be held in the MAAR Education Center on August 12 at 10 a.m.

During the voting period, voting computers will be available for use at MAAR. Any member who visits MAAR will be able to cast their vote on-site should they wish to do so. Votes must be cast prior to the deadline to be counted.

Be advised that only REALTOR® members may vote on the Bylaws and the full slate of candidates. REALTOR-ASSOCIATE® members may only vote for the REALTOR-ASSOCIATE® candidates.

After voting ends, the Election Inspector will verify the results in writing. Your new Board of Directors will be announced by Cassandra Bell-Warren, MAAR 2021 President, at the Annual Meeting.

