

Sales Summary

| | April Total MLS Sales | | | YTD Total MLS Sales | | | |
|---------------------|-----------------------|-----------|----------|---------------------|-----------|----------|--|
| | 2010 | 2009 | % change | 2010 | 2009 | % change | |
| Units | 1,063 | 1,101 | -3.5% | 3,596 | 3,661 | -1.8% | |
| Average Sales Price | \$145,000 | \$131,000 | 10.7% | \$138,000 | \$136,000 | 1.5% | |
| Median Sales Price | \$120,000 | \$105,000 | 14.3% | \$115,000 | \$97,000 | 18.6% | |

Sales by Type and Price Range

| | Single Family | | | | Total Month | Total YTD | |
|----------------------|---------------|-----------|-----------|----------|-------------|-----------|-----------|
| Price Range | 0-2 Bdrms | 3 Bdrms | 4+ Bdrms | Duplex | Condo | Sales | Sales |
| \$ 19,999 or under | 33 | 48 | 9 | 6 | 1 | 97 | 463 |
| \$ 20,000 - 29,999 | 13 | 38 | 4 | 0 | 5 | 60 | 216 |
| \$ 30,000 - 39,999 | 8 | 29 | 7 | 1 | 3 | 48 | 170 |
| \$ 40,000 - 49,999 | 3 | 32 | 1 | 1 | 4 | 41 | 153 |
| \$ 50,000 - 59,999 | 3 | 15 | 4 | 0 | 3 | 25 | 109 |
| \$ 60,000 - 69,999 | 2 | 31 | 7 | 0 | 0 | 40 | 122 |
| \$ 70,000 - 79,999 | 2 | 32 | 3 | 0 | 3 | 40 | 117 |
| \$ 80,000 - 89,999 | 1 | 26 | 12 | 0 | 2 | 41 | 118 |
| \$ 90,000 - 99,999 | 2 | 28 | 7 | 0 | 1 | 38 | 119 |
| \$100,000 - 119,999 | 8 | 75 | 14 | 0 | 1 | 98 | 300 |
| \$120,000 - 139,999 | 3 | 56 | 21 | 0 | 2 | 82 | 291 |
| \$140,000 - 159,999 | 5 | 56 | 32 | 0 | 2 | 95 | 262 |
| \$160,000 - 179,999 | 3 | 30 | 28 | 0 | 2 | 63 | 210 |
| \$180,000 - 199,999 | 1 | 20 | 26 | 0 | 3 | 50 | 176 |
| \$200,000 - 249,999 | 0 | 27 | 67 | 0 | 2 | 96 | 291 |
| \$250,000 - 299,999 | 0 | 11 | 41 | 0 | 1 | 53 | 181 |
| \$300,000 - 399,999 | 0 | 8 | 35 | 0 | 2 | 45 | 159 |
| \$400,000 - 499,999 | 0 | 3 | 22 | 0 | 0 | 25 | 64 |
| \$500,000 - 749,999 | 0 | 1 | 19 | 0 | 1 | 21 | 57 |
| \$750,000 - 999,999 | 0 | 1 | 4 | 0 | 0 | 5 | 14 |
| \$1,000,000 and over | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Total Types | 87 | 567 | 363 | 8 | 38 | 1,063 | 3,596 |
| Average Sale Price | \$52,000 | \$108,000 | \$232,000 | \$16,000 | \$119,000 | \$145,000 | \$138,000 |
| Median Sale Price | \$27,000 | \$101,000 | \$200,000 | \$10,000 | \$80,000 | \$120,000 | \$115,000 |

| Price Group | Sales | % of Total |
|---------------------|-------|------------|
| 0 - \$99,999 | 430 | 40.5% |
| \$100,000 - 199,999 | 388 | 36.5% |
| \$200,000 - 399,999 | 194 | 18.3% |
| \$400,000 and above | 51 | 4.8% |

| Time on Market | Units |
|---------------------|-------|
| 1 to 30 days | 361 |
| 31 to 60 days | 183 |
| 61 to 90 days | 93 |
| 91 to 120 days | 82 |
| More than 120 Days | 309 |
| | |
| Average Market Time | 107.3 |