

Sales Summary

| | July Total MLS Sales | | | YTD Total MLS Sales | | | |
|---------------------|----------------------|-----------|----------|---------------------|-----------|----------|--|
| | 2009 | 2008 | % change | 2009 | 2008 | % change | |
| Units | 1,142 | 1,230 | -7.2% | 7,049 | 8,331 | -15.4% | |
| Average Sales Price | \$156,000 | \$162,000 | -3.7% | \$139,000 | \$153,000 | -9.2% | |
| Median Sales Price | \$132,000 | \$132,000 | - | \$115,000 | \$123,000 | -6.5% | |

Sales by Type and Price Range

| | Single Family | | | | Total Month | Total YTD | |
|----------------------|---------------|-----------|-----------|----------|-------------|-----------|-----------|
| Price Range | 0-2 Bdrms | 3 Bdrms | 4+ Bdrms | Duplex | Condo | Sales | Sales |
| \$ 19,99 or under | 22 | 62 | 11 | 1 | 5 | 101 | 911 |
| \$ 20,000 - 29,999 | 10 | 38 | 6 | 1 | 2 | 57 | 448 |
| \$ 30,000 - 39,999 | 4 | 35 | 5 | 0 | 1 | 45 | 390 |
| \$ 40,000 - 49,999 | 0 | 33 | 5 | 1 | 1 | 40 | 303 |
| \$ 50,000 - 59,999 | 5 | 33 | 5 | 2 | 1 | 46 | 266 |
| \$ 60,000 - 69,999 | 1 | 22 | 5 | 0 | 0 | 28 | 221 |
| \$ 70,000 - 79,999 | 0 | 14 | 2 | 0 | 1 | 17 | 208 |
| \$ 80,000 - 89,999 | 1 | 34 | 6 | 0 | 2 | 43 | 220 |
| \$ 90,000 - 99,999 | 1 | 26 | 9 | 1 | 0 | 37 | 237 |
| \$100,000 - 119,999 | 4 | 66 | 16 | 1 | 6 | 93 | 476 |
| \$120,000 - 139,999 | 3 | 70 | 24 | 0 | 2 | 99 | 532 |
| \$140,000 - 159,999 | 8 | 56 | 29 | 0 | 9 | 102 | 499 |
| \$160,000 - 179,999 | 3 | 34 | 30 | 0 | 6 | 73 | 428 |
| \$180,000 - 199,999 | 5 | 21 | 44 | 0 | 2 | 72 | 351 |
| \$200,000 - 249,999 | 2 | 32 | 76 | 0 | 2 | 112 | 564 |
| \$250,000 - 299,999 | 0 | 8 | 49 | 0 | 4 | 61 | 384 |
| \$300,000 - 399,999 | 0 | 4 | 45 | 0 | 1 | 50 | 303 |
| \$400,000 - 499,999 | 0 | 0 | 36 | 0 | 2 | 38 | 154 |
| \$500,000 - 749,999 | 0 | 1 | 17 | 0 | 0 | 18 | 103 |
| \$750,000 - 999,999 | 0 | 1 | 8 | 0 | 0 | 9 | 38 |
| \$1,000,000 and over | 0 | 0 | 1 | 0 | 0 | 1 | 13 |
| Total Types | 69 | 590 | 429 | 7 | 47 | 1,142 | 7,049 |
| Average Sale Price | \$73,000 | \$103,000 | \$245,000 | \$53,000 | \$147,000 | \$156,000 | \$139,000 |
| Median Sale Price | \$35,000 | \$100,000 | \$212,000 | \$50,000 | \$148,000 | \$132,000 | \$115,000 |

| Price Group | Sales | % of Total | |
|---------------------|-------|------------|--|
| 0 - \$99,999 | 414 | 36.3% | |
| \$100,000 - 199,999 | 439 | 38.4% | |
| \$200,000 - 399,999 | 223 | 19.5% | |
| \$400,000 and above | 66 | 5.8% | |